

REVISED 1/31/2003

| <i>Area 3 Western Virginia</i><br><i>Performance Measure</i> | PY 2000             | PY 2000               |                      |                   | PY 2001             | PY 2001               |                      | <i>FINAL</i>      |
|--------------------------------------------------------------|---------------------|-----------------------|----------------------|-------------------|---------------------|-----------------------|----------------------|-------------------|
|                                                              | Negotiated<br>Level | Actual<br>Performance | PY 2000<br>80% Level | PY 2000<br>Status | Negotiated<br>Level | Actual<br>Performance | PY 2001<br>80% Level | PY 2001<br>Status |
| Adult Entered Employment Rate                                | 72                  | 80                    | 58                   | E                 | 73                  | 66.7                  | 58                   | M                 |
| Adult Retention Rate at 6 months                             | 78                  | 84.2                  | 62                   | E                 | 79                  | 82.4                  | 63                   | E                 |
| Adult Average Earnings Change in 6 Months                    | \$2,600             | \$3,072               | \$2,080              | E                 | \$2,650             | \$2,946               | \$2,120              | E                 |
| Adult Employment and Credential Rate                         | 60                  | 3.1                   | 48                   | FTM               | 61                  | 76.2                  | 49                   | E                 |
| Dislocated Worker Entered Employment Rate                    | 77                  | 82.9                  | 62                   | E                 | 78                  | 77.7                  | 62                   | M                 |
| Dislocated Worker Employment Retention Rate at 6 months      | 90                  | 89.7                  | 72                   | M                 | 91                  | 92.5                  | 73                   | E                 |
| Dislocated Worker Earnings Replacement Rate in 6 months      | 90                  | 238.8                 | 72                   | E                 | 91                  | 142.4                 | 73                   | E                 |
| Dislocated Worker Employment and Credential Rate             | 60                  | 4.1                   | 48                   | FTM               | 61                  | 76.3                  | 49                   | E                 |
| Older Youth Entered Employment Rate                          | 65                  | 100                   | 52                   | E                 | 66                  | 0                     | 53                   | FTM               |
| Older Youth Employment Retention Rate                        | 76                  | 58.3                  | 61                   | FTM               | 77                  | 100                   | 62                   | E                 |
| Older Youth Average Earnings Change in 6 months              | \$2,300             | \$853                 | \$1,840              | FTM               | \$2,350             | \$1,315               | \$1,880              | <b>FTM</b>        |
| Older Youth Credential Rate                                  | 50                  | 11.1                  | 40                   | FTM               | 51                  | 33.3                  | 41                   | <b>FTM</b>        |
| Younger Youth Skill Attainment Rate                          | 72                  | 0                     | 58                   | FTM               | 73                  | 98.6                  | 58                   | E                 |
| Younger Youth Diploma or Equivalent Attainment               | 55                  | 0                     | 44                   | FTM               | 56                  | 100                   | 45                   | E                 |
| Younger Youth Retention Rate                                 | 54                  | 0                     | 43                   | FTM               | 55                  | 22.6                  | 44                   | <b>FTM</b>        |
| Customer Satisfaction - Employer                             | 66                  | 67.46                 | 53                   | E                 | 67                  | 74                    | 54                   | E                 |
| Customer Satisfaction - Participant                          | 68                  | 69.73                 | 54                   | E                 | 69                  | 73.8                  | 55                   | E                 |

E - Exceeds/M - Met/FTM Failed to Meet